

# You're Invited: ITPA's 50th Anniversary

2024 Fall Meeting L'Auberge Del Mar Del Mar, CA October 9-11, 2024

Register at ITPA.com



Combine work and relaxation for a productive escape.



### Program Highlights

Keynote Speaker—Jake Harriman



Jake is a distinguished graduate of the United States Naval Academy and served over seven years in the U.S. Marine Corps, commanding platoons in both Infantry and Force Recon units. Afterward, he attended Stanford Graduate School of Business and founded Nuru International to combat extreme poverty in unstable regions, aiming to prevent violent extremism. Jake was instrumental in drafting and passing the Global Fragility Act of 2019, enhancing America's ability to stabilize fragile regions. He is also the founder of + More Perfect Union and CEO of More Perfect Union Action, leading efforts to unify the nation and reform government through civic engagement and service.

### Speaker—Doug Gray, Ph.D.



Doug Gray, PhD, PCC has always focused on outcome-based leader development. He wrote his most recent book, "The Success Playbook for Next Gen Family Business Leaders" because his clients asked, "What really works?" Doug has worked with over 10,000 leaders in multiple business sectors, schools and colleges, families, and non-profits. Since 1997, as CEO of Action Learning Associates,

www.action-learning.com, his consultancy guarantees results using the globally validated AD-FIT protocol in workshops, assessments, and executive coaching. Doug speaks and trains leaders throughout North America. He and his family live near Nashville, TN, USA.

2024 Fall Meeting, L'Auberge Del Mar, Del Mar, CA, October 9-11, 2024



# Program Highlights

Speaker—Steve Simmons, CPA

Steve is a seasoned M&A professional with over 40 years of experience. He started his career at Arthur Andersen, CPAs, before joining Waste Management in Chicago. Later, he moved to LKQ Corporation, where he played a pivotal role in its growth from a \$50 million operation to over \$4 billion in North America. Steve specializes in analyzing, valuing, and acquiring companies to expand LKQ's network. After retiring from LKQ and Parts ASAP, he now serves as the lead financial director for a North American paint manufacturer undergoing expansion. Steve holds a cum laude double major in Accountancy and Finance from the University of Central Florida and an MBA from Wake Forest University.



#### Convention Theme

Welcome to the Wild West! This year's theme is based off the popular television show, Yellowstone. Prepare to immerse yourself in a celebration of country flair, so pack your cowboy boots, hats, and bolo ties. The convention will feature lively music and engaging activities, promising a night of unforgettable moments.

Come join us in commemorating ITPA's 50th anniversary with an evening filled with networking and festive cheer.



2024 Fall Meeting, L'Auberge Del Mar, Del Mar,



### Important Notes

#### Retired Members

As we commemorate our 50th anniversary, we extend a special invitation to our retired members to join us in celebrating this milestone occasion. We are pleased to offer a waived registration fee as a token of appreciation for your longstanding support and contributions to our association. Please reach out to us at 866-346-5692 to confirm your participation in the festivities. Your presence will enrich our celebration, and we look forward to honoring your dedication and camaraderie throughout the years.

#### Past Events

If you have had the pleasure of joining us for a convention in the past, we would greatly appreciate your contribution of any photos you may have captured during those memorable events. Your photos help us preserve the vibrant spirit and cherished memories of our gatherings. Please take a moment to share them with us by sending an email to info@itpa.com. Your participation in this endeavor will enrich our collective experience and continue to celebrate the camaraderie and success of our conventions. Thank you for your continued support and for being a part of our community!



2024 Fall Meeting, L'Auberge Del Mar, Del Mar, CA, October 9-11, 2024



# Our Sponsors































GARABEDIAN EQUIPMENT CO. INC.







2024 Fall Meeting, L'Auberge Del Mar, Del Mar, CA, October 9-11, 2024



# Program Itinerary\*

### Wednesday October 9, 2024

**3:00pm—3:30pm** Open session with board

**3:30pm—4:30pm** Board Meeting

**6:00pm—10:00pm** Reception and Dinner

#### Thursday October 10, 2024

**8:00am—8:30am** Breakfast **8:30am—9:00am** ITPA AGM

9:00am—11:00am Family Business Succession—Doug Gray, PhD

11:00am—12:00pm What's Your Business Worth? - Steve Simmons, CPA

2:00pm-4:00pm Bocce Ball

**6:00pm—10:00pm** Reception, Dinner, & Awards (Yellowstone themed:

so wear your cowboy/cowgirl wear!)

Spouse/Companion Activity:

10:00am—12:00pm Walking Food Tour

(Text Scott if you can't find the group 780-907-3044.)

#### Friday October 11, 2024

8:30am—9:00am Breakfast

**9:00am—10:00am** Keynote Speaker—Jake Harriman

10:15am—11:30am Round Table Discussions

11:30am Adjournment

\*Itinerary is subject to change.

2024 Fall Meeting, L'Auberge Del Mar, Del Mar, CA, October 9-11, 2024



### Things You Should Know

#### Other ITPA Members in the Area

Straight Line Steering—Riverside, Ca
Weller Truck Parts—Fontana, CA
S&S Truck Parts INC.—Ontario, CA
American Moving Parts—Los Angeles, CA
Pacific Parts Exchange, INC.—Huntington Beach, CA
Garabedian Equip. Company, INC.—Fresno, CA

#### Fall Meeting FAQ

#### L'Auberge Del Mar

1540 Camino Del Mar, Del Mar, CA 92014

Phone: 1-844-875-5256

Additional hotel information at <a href="https://www.laubergedelmar.com/">https://www.laubergedelmar.com/</a>

**RESERVATIONS:** Deadline September 11,2024

\$549 plus taxes, fees, single / double occupancy.

Hotel reservations call 1-844-875-5256. (Be sure to say you're with the

ITPA—International Truck Parts Association for group pricing.)

Online Reservations—<a href="https://be.synxis.com/?adult=1&arrive=2024-10-">https://be.synxis.com/?adult=1&arrive=2024-10-</a>

08&chain=11910&child=0&currency=USD&depart=2024-10-

13&group=1NU6DZ&hotel=12324&level=hotel&locale=en-US&rooms=1

#### THINGS TO DO:

Information at <a href="https://www.laubergedelmar.com/things-to-do/local-area/">https://www.laubergedelmar.com/things-to-do/local-area/</a>

**AIR SERVICE:** There are several airports to fly into, the most service being San Diego (SAN) Airport

**MEETING REGISTRATION:** \$785 USD per member or guest. \$485 for spouses/ companions Registration includes receptions (open bars and refreshments), dinner, breakfasts, business meetings.

#### **Future Meetings**

2025 Winter Dallas, TX, The Gaylord Texan—January 20-23, 2025

2025 Spring Toronto, Canada—April 23-25, 2025

2024 Fall Meeting, L'Auberge Del Mar, Del Mar, CA, October 9-11, 2024

<sup>\*</sup>All ITPA Members mapped at www.ITPA.com/Members.



### Register ONLINE at ITPA.com now or use the form below.

#### Registration

\$785 USD for members & guests \$485 for companions

Registration includes all entertainment, drinks, Receptions, and dinners.

#### **Hotel Reservations**

\*\$549 per night (Plus taxes & fees. Double occupancy.)

Call the L'Auberge: 1-844-875-5256. (State you are with the ITPA group.)

Online Reservations—

Click here

- \*Rates in effect until September 11, 2024
- \*\*If you are having trouble booking please call the ITPA Office at 1-866-346-5692.

Company Name: _			
Company Address:		Phone Number:	
Attendee List:			
*Name:		Email:	
*Name:		Email:	
Name:Email:			
	\$785 USD per person \$485 USD per person	Number of Attend Number of Attend	ees@ \$ ees@ \$ Total \$
Total Payment			
Please circle method of po	ayment: Visa	MasterCard	Check
Card#: Expiry:		Name on Card:	
Card CVV: A	Address of Cardholder:		
		Phone:	

Registration Deadline Sept 11. Please fax form to 1-800-895-4654.

\*Please indicate any dietary restrictions. Full refunds made for cancellations received by Sept 11, 2024.